

Family Service Rochester
Meeting of the Board of Directors
July 27th, 2022

Brand Message: Family Service Rochester is a community-based organization providing mental health, senior independence, child wellbeing, and family stability services. We listen to what people need and together, we build better lives.

AGENDA

Welcome, Introductions, Announcements	Steve Conners
Nomination of new board members: <ul style="list-style-type: none">• Alaine Westra• Matthew Bjorngaard	Steve Conners
Executive Director's Report/Consent Agenda/Minutes	Steve Conners
Finance Committee Report <ul style="list-style-type: none">• Year to date financial report	Mike Hemmingson
Presentation: Age Friendly Communities	Dave Beal
Presentation: Family Service Rochester's Equity Audit	Dee Sabol
Once Upon a Playhouse Fundraiser Debrief	Brenda Chilman
Board Discussion	Steve Conners
Adjourn	Steve Conners

FSR Board Consent Agenda

7-27-22

Mission: Family Service Rochester will provide community based social services of the highest quality and maintain a commitment to excellence in all operational areas.

Brand Message: Family Service Rochester is a community-based organization providing mental health, senior independence, child wellbeing, and family stability services. We listen to what people need and together, we build better lives.

Executive Director's Report:

Programming Updates:

FARR Program: We have finally received our funding from the State of Minnesota to support our Family Advocacy in Restoration and Recovery program that supports new or pregnant mothers with a history of substance abuse. We have received additional money to support the expansion of this program into the Minnesota Prairie County Alliance. This is the shared Human Services department of Dodge, Steele and Waseca Counties. We will be hiring two additional social workers.

Family Involvement Strategies (FIS): Our FIS team continues to receive broad recognition and accolades for the work that they do to bring family systems together to create plans that prevent child abuse and neglect. Our Supervisor, Renaux Swancutt, is providing training this month to the Human Services Department in Eau Claire, Wisconsin. These opportunities bring in additional revenue to FSR. We are looking at creating a new position to expand FSR's opportunities to grow these and other consultation and training opportunities.

125 Live: 125 Live has approached us to provide mental health services on-site to members at their facility. We are exploring the feasibility to staff this initiative, but will likely do so 1 day per week.

Parents and Children Excel (PACE): Our PACE program provides services and support to children of color who have behavioral and/or attendance issues at school. This program additionally has a mentorship component to the effort. We recently held a graduation celebration to honor those mentors graduating from high school.

Place Based Effort (Meadow Park Initiative): This effort engages residents to help them achieve their hopes and dreams for their neighborhood and their families. This is a joint effort between FSR, IMAA, and United Way. Our coordinator for this position recently resigned. We are not immediately filling this position. FSR and our partners continue to meet to reassess these efforts to determine how we might proceed into the future. It has been difficult to have sustained success through the pandemic and we want to make sure the effort is structured in a way that can be successful moving forward.

Partner Abuse Prevention & Education (PAP & E): This is a new version of service for men who have been violent towards their partner. This is not considered to be a treatment group, but rather something that is more educational. This will be replacing our Domestic Violence Treatment Group for Men (Project Restore).

Operations Update:

Raises: This board approved an aggregate 7 % raise for all staff starting July 1. Rather than provide each employee with a 7 % average raise, we decided to drop the aggregate to 6.5% and use the additional dollars allocated to raise the starting wages for our Family Access Center Monitors, Household Helpers, Social Workers, and Therapists. This has helped with the retention and recruitment of staff. Many staff expressed their appreciation for the generous salary increases approved by this board.

Air Conditioning: Our air conditioning at both building recently went out. The north building has multiple AC units whereas the south building has one large unit. We had some minor repairs done on one of the units at the north building. These repairs cost approximately \$2500. Our air conditioning unit at the south building needed to be completely rebuilt. This cost approximately \$38,000.

Roof Repairs: Annually, we have our roof inspected. Both the roof at the south and north buildings have an estimated end of life around 2029. The total cost to replace both roofs is approximately \$420,000.

Human Resources: The HR committee of the board is meeting on August 1st to explore new health insurance options and to approve tuition reimbursement awards for staff.

Investment Planning: The Finance Committee of the board is meeting on July 21st to discuss FSR's investment strategy and plans going forward. At some point, I imagine recommendations will be brought to the full board for discussion and/or approval.

Building and Staff Safety: We are exploring options to provide training to staff to address safety concerns they may encounter doing the work they do. Additionally, we are exploring options to provide training to staff to better equip them if they were to ever experience a circumstance that might involve an active shooter in one of our office locations.

Diversity, Equity and Inclusion: Our internal workgroup has started a book club. This group is being led by two of our social work staff. The current book they are reading is, "Me and White Supremacy"

Grant/Contract Updates:

Live Well at Home Grant: Our most current version of our Live Well Grant to support our senior independence efforts ended on June 30th. We submitted a grant for continued funding that is

was start July 1st. In years past, we were not notified as to whether we would receive the grant or not until fall. However, we have been notified we will be receiving this grant, but the contract has yet been fully executed.

Minnesota Education and Research Costs (MERC) Grant: These are dollars provided by the state of Minnesota to support the training of medical professionals, which includes therapists. We have qualified for this support by hosting a graduate intern from the College of St. Scholastica. We have received \$15,845.

Marketing/Fundraising/Volunteer Updates:

Once Upon a Child: Our fundraiser to support our mental health services was held in June. Included in this board packet is the income statement. We raised just over \$20,000. Thank you to those board members that sold or purchased tickets and/or volunteered at the event.

Volunteer of the Month: Our July Volunteer of the month is board member, Teresa Czaplewski. Teresa says, "As a volunteer, regardless of my role, I love to see the community impact. Making a difference, be it big or small. Every volunteer experience I have had has taught me more than I can ever measure! My heart is full and I am so blessed to have the opportunity to be part of the FSR Family!"

Approval of the minutes from the May 25th, 2022 board meeting.

Board of Directors
May 25, 2022

Present: Steve Conners, Erik Furness, Ryan Penticoff, Teresa Czaplewski, Mike Hemmingson, Tracy Nielson, Anjanette Bandel, Alyssa Fordham-Vagt, Kanika Couchene, Michelle Dobson, Janet Swanson, Andrea Niesen

Staff Present: Scott Maloney, Dave Beal, Cindy Lefebre-Westendorf, Crystal Smith, Ashleigh Dowis, Brenda Chilman, Jennifer Pinske, Kelly DeCook

Welcome, Introductions, Announcements: Conners called the meeting to order at 12:08 pm. Each person was asked to introduce themselves.

Review Consent Agenda and Minutes:

March minutes were pulled from consent agenda and tabled for approval at the July meeting as the minutes were incomplete.

Fordham-Vagt made a motion to approve the consent agenda without the March minutes; seconded by Dobson; passed unanimously.

Resignation of board members: Jeff Osborne/Joe Langel.

Czaplewski made a motion to accept the resignations; seconded by Swanson; passed unanimously.

Nomination of new board member: Eric Furness

Conners made a motion to appoint Eric Furness to the Board of Directors; seconded by Bandel; passed unanimously.

Brief discussion about looking for new Board Members, especially with expertise in the areas of IT and finance. Hemmingson just accepted a CFO position in St. Cloud, but expects to remain in the Rochester area for the next three years.

Executive Director's Report: Scott Maloney

Brief discussion about the SEMAAA grant.

Presentation: Employee Engagement Survey: Scott Maloney

Maloney and Lefebre-Westendorf are holding employee breakfasts with small groups of employees to engage in candid conversations with staff. Employees are grouped by teams. Dobson, Conners, and Czaplewski volunteered to have further discussions with employees. Part-time employees are not well-represented at the breakfasts, and there is room for improvement with part-time staff recognition and inclusion.

The Employee Engagement Survey had largely favorable responses, with the exception of two questions: "see myself here in 2 years" and "rarely think about leaving." Identified areas of improvement were: pay, benefits, PTO, growth, communication, retention, workload, and focus on productivity is too high. Approximately 75 employees responded, out of approximately 150 employees (90 of which are full-time employees). Responses were fully anonymous.

Finance Committee Report: Mike Hemmingson

- Year to date financial report: FSR hit YTD budget on net income in 4 months. There are 4 months of reserves on hand. The finance committee sees FSR as a strong and stable organization. Swanson made a motion to approve the finance committee report; seconded by Czaplewski; passed unanimously.
- Approve 990 and Charities Report: This was reviewed by the finance committee and recommended for approval/filing. Hemmingson made a motion to approve/file the 990; seconded by Bandel; passed unanimously.
- Request to modify 2022 Budget: The 2022 budget was originally approved with an aggregate 5% pay increase. Maloney requested to increase the pay increase from 5% to 7% aggregate for the remainder of 2022. This would result in an \$61k increase in the 2022 budget. Raises would be implemented on 07/01/2022. It is not anticipated that the raise would take the place of any future proposed bonuses, but any bonus amount is TBD. The purpose of the pay increase is employee appreciation, as FSR is a financially strong organization. Conners made a motion to approve the proposed 2022 budget modification to allow the 7% aggregate pay increase; seconded by Bandel; passed unanimously.

Proposed Policy Changes: Scott Maloney introduced three proposed changes to the employee policies:

- #305 Holidays: to allow part-time employees to receive pro-rated holiday pay.
- #315 Paid Time Off: to allow accrual and usage of PTO from the start of employment, to change the interval accrual rates; and to change PTO accrual caps.
- #405 Employee Termination: to revise and add clarification requiring notice of separation to be paid out PTO as lack of proper notice of separation negatively impacts the clients we serve.

Hemmingson made a motion to approve the policy changes as proposed; seconded by Swanson; passed unanimously.

Presentation: Age Friendly Communities: Dave Beal

Due to timing Beal's presentation was deferred to the July meeting.

Once Upon a Playhouse Fundraiser: Brenda Chilman

This fundraiser is entering its 16th year! There will be 3 playhouses and 1 pergola. Raffle tickets and posters are available from Chillman. Presenting sponsor is Altra Credit Union.

Board Discussion:

Due to timing, the board discussion on board meeting structure was deferred to the July meeting.

Adjourn

Czaplewski made a motion to adjourn at 1:32 pm, seconded by Swanson; passed unanimously.

Submitted on behalf of Andrea B. Niesen, Secretary

FAMILY SERVICE ROCHESTER

FINANCIAL REPORTS



June 30, 2022

Report Notes

\$ -

Agency Gain - Non-operating activities

Donations	\$58,627.92	
Other Income-Administrative	\$10,019.36	
Interest from Donations-MOW Fund 2	\$55.38	
Petersen Trust Interest Income - MOW	\$9,650.51	
Adjust Fair Market Value of Petersen Trust	\$0.00	
Specific Care & IBM Donations	\$3,622.63	
Fundraising Events Net Income	\$60,026.13	
	Non-operating Gain	\$142,001.93
	Operating Gain	\$291,822.94
	Agency Gain	\$432,815.51

Beyond the Yellow Ribbon \$ (1,009.36)

FSR Agency Gain (Less BTYR & RAFN) \$433,824.87

Capital Expenditures Savings Account

Beginning Balance	\$277,179.00	
Annual Contribution - TBD		
Ending Balance (1021 acct)	<u>\$277,179.00</u>	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 June 30, 2022



Target % YTD: 50%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
Administrative Donations								
Admin Donations	0	0	0	0	0	0	0	
Other Income	0	0	0	0	10,019	10,019	0	
TOTAL ADMIN	0	0	0	0	10,019	10,019	0	
ADMINISTRATION & FUNDRAISING								
ADMINISTRATION - FUND 1								
REVENUES	1,667	137	(1,530)	10,000	3,869	(6,131)	20,000	19.34%
EXPENDITURES	<u>93,522</u>	<u>97,862</u>	<u>(4,340)</u>	<u>561,133</u>	<u>507,658</u>	<u>53,475</u>	<u>1,122,265</u>	45.24%
GAIN (LOSS)	(91,855)	(97,725)	(5,870)	(551,133)	(503,789)	47,344	(1,102,265)	
FUNDRAISING - FUND 1								
REVENUES	5,542	19,503	13,961	33,250	46,691	13,441	66,500	70.21%
EXPENDITURES	<u>11,700</u>	<u>12,628</u>	<u>(928)</u>	<u>70,199</u>	<u>54,772</u>	<u>15,426</u>	<u>140,398</u>	39.01%
GAIN (LOSS)	(6,158)	6,875	13,033	(36,949)	(8,082)	28,867	(73,898)	
ADMIN & FUNDRAISING TOTALS								
	(98,014)	(90,851)	7,163	(588,082)	(511,871)	76,211	(1,176,163)	

SENIOR INDEPENDENCE								
MEALS ON WHEELS - FUND 1								
REVENUES	36,087	33,039	(3,048)	216,523	268,183	51,660	433,046	61.93%
EXPENDITURES	<u>31,907</u>	<u>28,582</u>	<u>3,325</u>	<u>191,440</u>	<u>178,225</u>	<u>13,215</u>	<u>382,880</u>	46.55%
GAIN (LOSS)	4,180	4,458	277	25,083	89,958	64,875	50,166	
LESS ADMIN SHARE	<u>(3,784)</u>	<u>(4,167)</u>	<u>(383)</u>	<u>(22,703)</u>	<u>(22,809)</u>	<u>(107)</u>	<u>(45,405)</u>	
NET GAIN (LOSS)	<u>397</u>	<u>291</u>	<u>(106)</u>	<u>2,380</u>	<u>67,148</u>	<u>64,768</u>	<u>4,760</u>	
NEIGHBORS HELPING NEIGHBORS - (CHORE, FRESH, CASE MGT, BNHN, RNHN, SNHN - FUND 1)								
REVENUES	44,164	60,794	16,630	264,985	327,333	62,348	529,970	61.76%
EXPENDITURES	<u>37,958</u>	<u>40,415</u>	<u>(2,457)</u>	<u>227,748</u>	<u>217,095</u>	<u>10,653</u>	<u>455,496</u>	47.66%
GAIN (LOSS)	6,206	20,379	14,173	37,237	110,238	73,001	74,474	
LESS ADMIN SHARE	<u>(4,501)</u>	<u>(5,892)</u>	<u>(1,391)</u>	<u>(27,008)</u>	<u>(27,784)</u>	<u>(776)</u>	<u>(54,017)</u>	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
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Target % YTD: 50%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>1,705</u>	<u>14,487</u>	<u>12,782</u>	<u>10,228</u>	<u>82,454</u>	<u>72,225</u>	<u>20,457</u>	
PLACE BASED - (MEADOW PARK - FUND 1)								
REVENUES	10,000	10,317	317	60,000	74,429	14,429	120,000	62.02%
EXPENDITURES	<u>11,112</u>	<u>11,702</u>	<u>(590)</u>	<u>66,671</u>	<u>55,498</u>	<u>11,172</u>	<u>133,342</u>	41.62%
GAIN (LOSS)	(1,112)	(1,385)	(273)	(6,671)	18,931	25,601	(13,342)	
LESS ADMIN SHARE	<u>(1,318)</u>	<u>(1,706)</u>	<u>(388)</u>	<u>(7,906)</u>	<u>(7,103)</u>	<u>804</u>	<u>(15,813)</u>	
NET GAIN (LOSS)	<u>(2,430)</u>	<u>(3,091)</u>	<u>(661)</u>	<u>(14,577)</u>	<u>11,828</u>	<u>26,405</u>	<u>(29,154)</u>	
SENIOR INDEPENDENCE								
TOTALS	(328)	11,687	12,015	(1,969)	161,430	163,399	(3,937)	

CLINICAL SERVICES								
SCHOOL BASED MENTAL HEALTH (SBMH - FUND 1)								
REVENUES	87,726	30,815	(56,911)	526,358	423,721	(102,636)	1,052,716	40.25%
EXPENDITURES	<u>75,879</u>	<u>70,142</u>	<u>5,738</u>	<u>455,275</u>	<u>354,431</u>	<u>100,844</u>	<u>910,550</u>	38.92%
GAIN (LOSS)	11,847	(39,327)	(51,174)	71,082	69,290	(1,792)	142,165	
LESS ADMIN SHARE	<u>(8,998)</u>	<u>(10,226)</u>	<u>(1,228)</u>	<u>(53,990)</u>	<u>(45,360)</u>	<u>8,630</u>	<u>(107,981)</u>	
NET GAIN (LOSS)	<u>2,849</u>	<u>(49,553)</u>	<u>(52,401)</u>	<u>17,092</u>	<u>23,930</u>	<u>6,838</u>	<u>34,185</u>	
OUTPATIENT COUNSELING - FUND 1								
REVENUES	88,725	69,519	(19,206)	532,350	406,715	(125,634)	1,064,700	38.20%
EXPENDITURES	<u>79,346</u>	<u>51,875</u>	<u>27,470</u>	<u>476,075</u>	<u>348,923</u>	<u>127,152</u>	<u>952,149</u>	36.65%
GAIN (LOSS)	9,379	17,644	8,265	56,275	57,792	1,517	112,551	
LESS ADMIN SHARE	<u>(9,409)</u>	<u>(7,563)</u>	<u>1,847</u>	<u>(56,457)</u>	<u>(44,655)</u>	<u>11,802</u>	<u>(112,914)</u>	
NET GAIN (LOSS)	<u>(30)</u>	<u>10,081</u>	<u>10,111</u>	<u>(182)</u>	<u>13,137</u>	<u>13,319</u>	<u>(363)</u>	
COMMUNITY-BASED CLINICAL (CBI, DFO, HEADSTART, JEREMIAH, SYSTEMS WORK, WOMEN'S GROUP) - FUND 1								
REVENUES	21,494	16,670	(4,824)	128,964	89,338	(39,626)	257,928	34.64%
EXPENDITURES	<u>18,410</u>	<u>23,062</u>	<u>(4,652)</u>	<u>110,460</u>	<u>105,345</u>	<u>5,115</u>	<u>220,921</u>	47.68%
GAIN (LOSS)	3,084	(6,393)	(9,477)	18,503	(16,007)	(34,511)	37,007	
LESS ADMIN SHARE	<u>(2,183)</u>	<u>(3,362)</u>	<u>(1,179)</u>	<u>(13,099)</u>	<u>(13,482)</u>	<u>(383)</u>	<u>(26,199)</u>	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 June 30, 2022



Target % YTD: 50%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	901	(9,755)	(10,656)	5,404	(29,490)	(34,894)	10,808	
FAMILY-BASED SERVICES (FBS, IN-HOME, CTSS, CIBS) - FUND 1								
REVENUES	97,690	58,709	(38,981)	586,141	354,649	(231,492)	1,172,283	30.25%
EXPENDITURES	83,597	51,120	32,477	501,582	300,946	200,636	1,003,164	30.00%
GAIN (LOSS)	14,093	7,589	(6,504)	84,559	53,703	(30,857)	169,119	
LESS ADMIN SHARE	(9,914)	(7,453)	2,461	(59,482)	(38,515)	20,966	(118,964)	
NET GAIN (LOSS)	4,180	136	(4,043)	25,078	15,187	(9,890)	50,156	
CLINICAL SERVICES								
TOTALS	7,899	(49,090)	(56,989)	47,392	22,765	(24,627)	94,785	

CHILD WELFARE SERVICES								
CHILD WELFARE TCM - FUND 1 (HOPE, PACE, STEPS, DVRT, EA)								
REVENUES	214,232	214,396	164	1,285,392	1,281,004	(4,388)	2,570,785	49.83%
EXPENDITURES	182,924	164,824	18,099	1,097,541	1,008,138	89,403	2,195,082	45.93%
GAIN (LOSS)	31,309	49,572	18,263	187,851	272,866	85,015	375,703	
LESS ADMIN SHARE	(21,693)	(24,030)	(2,337)	(130,156)	(129,022)	1,134	(260,311)	
NET GAIN (LOSS)	9,616	25,542	15,926	57,696	143,844	86,148	115,391	
FATHER PROJECT (FP - FUND 1)								
REVENUES	19,271	44,321	25,051	115,625	130,071	14,446	231,250	56.25%
EXPENDITURES	16,249	14,832	1,417	97,494	86,975	10,519	194,988	44.61%
GAIN (LOSS)	3,022	29,490	26,468	18,131	43,096	24,965	36,262	
LESS ADMIN SHARE	(1,927)	(2,162)	(235)	(11,562)	(11,131)	431	(23,123)	
NET GAIN (LOSS)	1,095	27,327	26,232	6,569	31,965	25,396	13,139	
FAMILY ADVOCACY IN RECOVERY & RESTORATION (FARR - FUND 1)								
REVENUES	37,436	48,960	11,523	224,618	150,229	(74,388)	449,235	33.44%
EXPENDITURES	31,811	35,687	(3,876)	190,868	179,832	11,036	381,736	47.11%
GAIN (LOSS)	5,625	13,273	7,648	33,749	(29,603)	(63,352)	67,499	
LESS ADMIN SHARE	(3,772)	(5,203)	(1,430)	(22,635)	(23,015)	(380)	(45,269)	

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Target % YTD: 50%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>1,852</u>	<u>8,070</u>	<u>6,217</u>	<u>11,115</u>	<u>(52,618)</u>	<u>(63,733)</u>	<u>22,229</u>	
FAMILY INVOLVEMENT STRATEGIES (FIS) - FUND 1								
REVENUES	101,111	91,979	(9,132)	606,665	615,536	8,871	1,213,329	50.73%
EXPENDITURES	<u>84,347</u>	<u>67,013</u>	<u>17,334</u>	<u>506,080</u>	<u>432,678</u>	<u>73,402</u>	<u>1,012,160</u>	42.75%
GAIN (LOSS)	16,764	24,966	8,202	100,584	182,857	82,273	201,169	
LESS ADMIN SHARE	<u>(10,003)</u>	<u>(9,770)</u>	<u>233</u>	<u>(60,015)</u>	<u>(55,374)</u>	<u>4,641</u>	<u>(120,030)</u>	
NET GAIN (LOSS)	<u>6,762</u>	<u>15,196</u>	<u>8,435</u>	<u>40,569</u>	<u>127,483</u>	<u>86,914</u>	<u>81,139</u>	
YBH TCM- FUND 1								
REVENUES	78,204	78,145	(59)	469,226	482,690	13,464	938,451	51.43%
EXPENDITURES	<u>63,857</u>	<u>63,291</u>	<u>567</u>	<u>383,142</u>	<u>358,436</u>	<u>24,707</u>	<u>766,285</u>	46.78%
GAIN (LOSS)	14,347	14,855	508	86,083	124,254	38,171	172,166	
LESS ADMIN SHARE	<u>(7,573)</u>	<u>(9,227)</u>	<u>(1,654)</u>	<u>(45,436)</u>	<u>(45,873)</u>	<u>(437)</u>	<u>(90,872)</u>	
NET GAIN (LOSS)	<u>6,774</u>	<u>5,628</u>	<u>(1,147)</u>	<u>40,647</u>	<u>78,381</u>	<u>37,734</u>	<u>81,294</u>	
FAMILY ACCESS CTR - FUND 1								
REVENUES	38,100	39,054	954	228,599	240,791	12,192	457,198	52.67%
EXPENDITURES	<u>32,779</u>	<u>26,462</u>	<u>6,317</u>	<u>196,674</u>	<u>179,370</u>	<u>17,304</u>	<u>393,348</u>	45.60%
GAIN (LOSS)	5,321	12,592	7,271	31,925	61,422	29,497	63,850	
LESS ADMIN SHARE	<u>(3,887)</u>	<u>(3,858)</u>	<u>29</u>	<u>(23,323)</u>	<u>(22,956)</u>	<u>367</u>	<u>(46,646)</u>	
NET GAIN (LOSS)	<u>1,434</u>	<u>8,734</u>	<u>7,301</u>	<u>8,602</u>	<u>38,466</u>	<u>29,864</u>	<u>17,204</u>	
GUIDING PARTNERS TO SOLUTIONS - OLMSTED COUNTY - FUND 1								
REVENUES	32,080	31,020	(1,060)	192,480	186,557	(5,922)	384,959	48.46%
EXPENDITURES	<u>24,399</u>	<u>21,313</u>	<u>3,086</u>	<u>146,394</u>	<u>130,556</u>	<u>15,838</u>	<u>292,787</u>	44.59%
GAIN (LOSS)	7,681	9,707	2,026	46,086	56,002	9,916	92,172	
LESS ADMIN SHARE	<u>(2,893)</u>	<u>(3,107)</u>	<u>(214)</u>	<u>(17,361)</u>	<u>(16,709)</u>	<u>652</u>	<u>(34,721)</u>	
NET GAIN (LOSS)	<u>4,788</u>	<u>6,600</u>	<u>1,813</u>	<u>28,725</u>	<u>39,293</u>	<u>10,568</u>	<u>57,451</u>	
CHILD WELFARE								
TOTALS	32,320	97,098	64,777	193,922	406,814	212,892	387,847	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 June 30, 2022



Target % YTD: 50%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
OTHER PROGRAMS								
ADJUSTING ENTRIES - FUND 1								
REVENUES	0	0	0	0	0	0	0	0%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>149,378</u>	<u>0</u>	<u>0</u>	0%
GAIN (LOSS)	0	0	0	0	(149,378)	(149,378)	0	
BEYOND THE YELLOW RIBBON - FUND 1								
REVENUES	305	0	(305)	1,830	0	(1,830)	3,660	0.00%
EXPENDITURES	<u>305</u>	<u>75</u>	<u>230</u>	<u>1,830</u>	<u>1,009</u>	<u>821</u>	<u>3,660</u>	27.58%
GAIN (LOSS)	0	(75)	(75)	0	(1,009)	(1,009)	0	
ADMINISTRATION - FUND 2								
REVENUES	0	0	0	0	0	0	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	0	0	0	0	0	0	
MEALS ON WHEELS - FUND 2								
REVENUES	0	12	12	0	55	55	0	0.00%
EXPENDITURES	<u>2,500</u>	<u>2,500</u>	<u>0</u>	<u>15,000</u>	<u>(134,378)</u>	<u>149,378</u>	<u>30,000</u>	-447.93%
GAIN (LOSS)	(2,500)	(2,488)	12	(15,000)	134,433	149,433	(30,000)	
UNITED WAY PLEDGES TEMP RESTRICTED								
REVENUES	0	(26,588)	(26,588)	0	(144,177)	(144,177)	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	(26,588)	(26,588)	0	(144,177)	(144,177)	0	
TOTAL FUND 1	33,733	66,494	32,762	202,397	442,559	240,163	404,798	109.33%
TOTAL FUND 2	(2,500)	(29,076)	(26,576)	(15,000)	(9,744)	5,256	(30,000)	32.48%
GRAND TOTAL	31,233	37,419	6,186	187,397	432,816	245,419	374,798	115.48%

Family Service Rochester, Inc.

Consolidated Balance Sheet

All Funds

June 30, 2022



Acct Name	2022	2021
ASSETS:		
Cash In Bank - Checking	1,967,689.86	902,562.16
Cash In Bank - Savings	3,002,280.00	5,340,263.79
Petty Cash	650.00	650.00
Temporarily Restricted Cash	(749.49)	3,454.07
Accounts Receivable	974,989.19	1,220,685.00
Pledges Receivable	-	14,316.00
Allowance for Doubtful Accounts	(32,000.00)	(32,000.00)
Prepaid Expenses	65,859.13	75,339.31
Suspense	28,482.39	6,700.87
Investments	3,000,000.00	956,673.05
Loss/Gain on Investment	(247,271.87)	-
Interest in Petersen Trust	612,650.82	614,458.82
Land	639,800.00	639,800.00
Building	1,516,646.94	1,516,646.94
Building Improvements	1,128,421.75	1,128,421.75
Accum Depr Building & Building Improve	(321,933.46)	(247,661.98)
Automobiles	46,852.65	46,852.65
Furniture and Fixtures	300,752.69	295,752.69
Accum Depr and Amort	(257,593.36)	(220,252.42)
Total Assets	\$ 12,425,527.24	\$ 12,262,662.70
LIABILITIES AND FUND BALANCES:		
Current Liabilities		
Accounts Payable	46,510.85	29,320.92
Current Loans Payable	-	-
Refunds Payable	(400.00)	-
Accrued Salaries and Payroll Taxes	221,576.21	178,998.57
Other Withholdings	6,901.59	8,807.05
Deferred Revenue	320,714.65	309,971.40
Accrued Vacations	297,840.15	290,714.60
Unapplied Payments	105,234.17	200,849.78
Total Current Liabilities & Deferred Revenues	\$ 998,377.62	\$ 1,018,662.32
Long Term Liabilities		
Total Liabilities & Deferred Revenues	\$ 998,377.62	\$ 1,018,662.32
Fund Balances		
Fund Balance - Unrestricted	10,339,238.62	9,274,852.52
Fund Balance - Restricted	897,357.89	927,153.26
Fund Balance - Unrealized Gain/Loss in Investments	(242,262.40)	-
Gain (Loss) Year To Date	432,815.51	1,041,994.60
Total Fund Balances	\$ 11,427,149.62	\$ 11,244,000.38
TOTAL LIABILITIES & FUND BALANCES	\$ 12,425,527.24	\$ 12,262,662.70

2022 Once Upon a Playhouse Income Statement Preliminary

	2022
Revenue	
Sponsorships	15,750.00
Donations from Mailing	
Donations	525.00
Ticket Sales	5,921.00
OUPA 5K	-
Total Revenue	\$22,196.00
Expenses	
Building Materials	\$1,000.00
Advertising Expenses (KTTC, Cumulus, PB)	
Playhouse Moving	
Design Expenses	
Misc. Expenses (Thank yous, etc.)	\$458.46
Printing/Signage	\$0.00
Postage	\$0.00
Credit Card Fees	\$68.51
Total Expenses	\$1,526.97
Net Income	\$20,669.03

	2021	Difference between 2021 2022
	7,750.00	\$8,000.00
	3,350.00	(\$2,825.00)
	9,225.00	(\$3,304.00)
	275.00	(\$275.00)
Total Revenue	\$20,600.00	\$1,596.00
	\$3,000.00	(\$2,000.00)
		\$0.00
		\$0.00
	\$332.66	\$125.80
	\$577.79	(\$577.79)
	\$981.24	
	\$72.86	(\$4.35)
Total Expenses	\$4,964.55	(\$2,456.34)
Net Income	\$15,635.45	\$4,052.34

	2020	2019	2018	2017	2016
	11,000.00	\$14,800.00	\$18,250.00	\$13,500.00	\$12,000.00
	2,680.40	\$2,000.33	\$812.25	\$470.20	\$66.00
	5,780.00	\$11,765.00	\$16,270.00	\$10,050.00	\$8,975.00
Total Revenue	19,460.40	\$28,565.33	\$35,332.25	\$24,020.20	\$21,041.00
	\$1,300.00	\$3,172.12	\$1,780.00	\$1,000.00	\$2,026.00
	\$0.00	\$441.08	\$1,780.00	\$1,361.00	\$250.00
		\$289.44	\$446.34	\$116.62	\$158.58
	\$1,493.51	\$1,274.15	\$781.65	\$361.80	
	\$881.40	\$781.65	\$97.47	\$45.69	\$22.08
	\$9.36	\$60.61			
Total Expenses	\$3,814.27	\$6,019.05	\$2,323.81	\$3,135.11	\$2,206.66
Net Income	\$15,646.13	\$22,546.28	\$33,008.44	\$20,885.09	\$18,834.34